

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE STATE OF GEORGA CONTRACT #SW070764 WITH DELL MARKETING L.P., FOR THE PURCHASE OF CONSULTING SERVICES TO OPTIMIZE THE CITY OF ATLANTA'S VIRTUAL SERVER ENVIRONMENT ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY IN AN AMOUNT NOT TO EXCEED THIRTY-EIGHT THOUSAND, FIVE HUNDRED THIRTY-SEVEN DOLLARS AND TWENTY-TWO CENTS (\$38,537.22); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 1001 (GENERAL FUND) 050211 (IT NETWORK) 5213001 (CONSULTING/PROFESSIONAL SERVICES (TECHNICAL)) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEM); AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") Department of Information Technology ("DIT") has taken the responsibility to provide backup capacity to the city's virtual servers to ensure protection against catastrophic loss of data; and

WHEREAS, the City desires to obtain consulting services from Dell Marketing L.P. ("Dell") to optimize the efficiency and functionality of the City's virtual server environment; and

WHEREAS, pursuant to Sections 2-1602 and 2-1604 of the City of Atlanta Code of Ordinances ("City Code"), the Chief Procurement Officer may procure supplies, services or construction items through contracts established by the purchasing division of the State where such contracts and contractors substantially meet the requirements of Article X of the City Code; and

WHEREAS, the Chief Information Officer of the Department of Information Technology and the Chief Procurement Officer of the Department of Procurement recommend utilizing the State of Georgia contract #SW070764 with Dell to cooperatively purchase consulting services.

THE CITY COUNCIL OF THE CITY OF ATLANTA, GEORGIA, HEREBY RESOLVES that the Mayor or her designee is authorized to enter into a cooperative purchasing agreement with Dell, utilizing the State of Georgia contract #SW070764 to purchase consulting services to optimize the efficiency and functionality of the City's virtual server environment, in an amount not to exceed Thirty-Eight Thousand, Five Hundred Thirty-Seven Dollars and Twenty-Two Cents (\$38,537.22).

BE IT FURTHER RESOLVED, that all contracted work will be charged to and paid from Fund, Department Organization and Account number 1001 (General Fund) 050211 (IT Network) 5213001 (Consulting/Professional Services (Technical) 1535000 (Data Processing/Management Information System).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer is directed to assist the City Attorney in the preparation of the appropriate Agreement for execution by the Mayor.

BE IT FINALLY RESOLVED, that the Agreement will not become binding upon the City and the City will incur no liability under it until it has been executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to the contracted parties.

Legislation Summary

Committee of Purview:

Caption

A resolution authorizing the Mayor to execute an appropriate contractual agreement on behalf of the Department of Information Technology with Dell Marketing, L.P. in an amount not to exceed thirty eight thousand five hundred thirty seven dollars and twenty two cents (\$38,537.22). All contract work shall be charged to and paid from fund account and center number: 1001 (General Fund), 050211 (IT Network), 5213001 (Consulting/Professional Services (Technical)), 1535000 (Data Processing/Management Information System).

Council Meeting Date: September 08, 2009

Legislation Title: Resolution authorizing the Chief Procurement Officer to utilize the State of Georgia Contract #SWC070764 with Dell Marketing, L.P. for the purchase of Consulting Services to Optimize the City of Atlanta's Virtual Server Environment on behalf of the Department of Information Technology in an amount not to exceed thirty eight thousand five hundred thirty seven dollars and twenty two cents (\$38,537.22). All contract work shall be charged to and paid from fund account and center number: 1001 (General Fund), 050211 (IT Network), 5213001 (Consulting/Professional Services (Technical)), 1535000 (Data Processing/Management Information System).

Requesting Department: Department of Information Technology

Contract Type: N/A

Source Selection: State of Georgia Contract #SWC070764

Bids/Proposals Due: N/A

Invitations Issued: N/A

**Number of Bids/
Proposals Received:** N/A

Bidders/Proponents:	N/A
Justification Statement:	N/A
Background:	N/A
Fund Account Centers:	1001 (General Fund), 050211 (IT Network), 5213001 (Consulting/Professional Services (Technical)), 1535000 (Data Processing/Management Information System).
Source of Funds:	N/A
Fiscal Impact:	N/A
Term of Contract:	N/A
Method of Cost Recovery:	N/A
Approval: DOF: DOL:	
Prepared By:	Patricia Lowe, Buyer
Contact Number:	404.330.6583

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview: FINANCE/EXECUTIVE

Caption:

A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE STATE OF GEORGA CONTRACT #SW070764 WITH DELL MARKETING L.P., FOR THE PURCHASE OF CONSULTING SERVICES TO OPTIMIZE THE CITY OF ATLANTA'S VIRTUAL SERVER ENVIRONMENT ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY IN AN AMOUNT NOT TO EXCEED THIRTY-EIGHT THOUSAND, FIVE HUNDRED THIRTY-SEVEN DOLLARS AND TWENTY-TWO CENTS (\$38,537.22); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 1001 (GENERAL FUND) 050211 (IT NETWORK) 5213001 (CONSULTING/PROFESSIONAL SERVICES (TECHNICAL)) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEM); AND FOR OTHER PURPOSES.

Council Meeting Date: September 8, 2009

Requesting Dept.: Information Technology

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

DIT would like to obtain consulting services from Dell Marketing L.P. ("Dell") to optimize the efficiency and functionality of the City's virtual server environment; and

2. Please provide background information regarding this legislation.

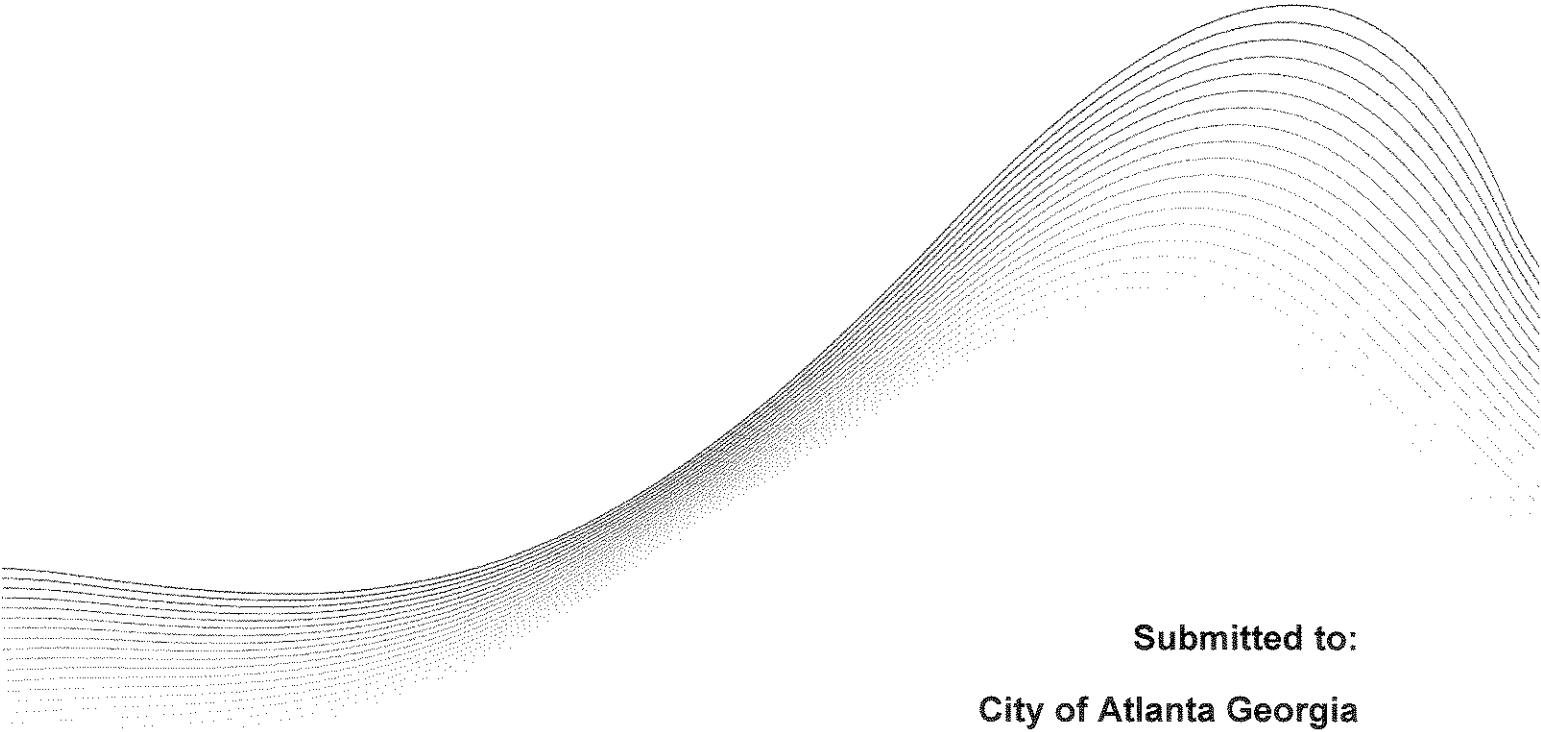
The City has been moving to the virtual server infrastructure since 2007 and is in need of optimization of the many virtual server environments.

3. If Applicable/Known:

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Consulting and Professional Services

- (b) **Source Selection:** Cooperative Purchase State of Georgia contract #SW070764
- (c) **Bids/Proposals Due:**
- (d) **Invitations Issued:**
- (e) **Number of Bids:**
- (f) **Proposals Received:**
- (g) **Bidders/Proponents:**
- (h) **Term of Contract:** 6 months
- 4. **Fund Account:** 1001 (General Fund) 050211 (IT Network) 5213001
(Consulting/Professional Services (Technical) 1535000 (Data
Processing/Management Information System)
- 5. **Source of Funds:**
- 6. **Fiscal Impact:** \$38,537.22
- 7. **Method of Cost Recovery:**

This Legislative Request Form Was Prepared By: Kathleen Lane, DIT Compliance Analyst

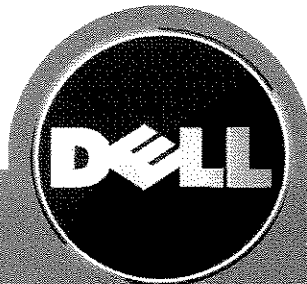
A series of thin, curved lines that create a wavy, undulating pattern across the upper half of the page, resembling a stylized landscape or a signal wave.

Submitted to:
City of Atlanta Georgia

Submitted by:
Brett Vickers

Dell Infrastructure Consulting Services

12/19/2008



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Table of Contents

1.0	Overview and Shared Objectives.....	3
2.0	Project Scheduling.....	3
3.0	Project Scope and Definition	4
4.0	Deliverables	4
5.0	Assumptions and Customer Responsibilities.....	5
6.0	Change Control Process	7
7.0	Dell Personnel Skills and Qualifications.....	7
8.0	Payment Criteria.....	8
9.0	Termination.....	8
10.0	Order of Precedence	8
11.0	Signature.....	9
	Summary.....	9
	Contract Summary	10

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Statement of Work For City of Atlanta Georgia

The following Statement of Work ("SOW") is between Dell Infrastructure Consulting Services within Dell Marketing L.P. ("Dell"), and City of Atlanta Georgia ("Customer") regarding the contractual services set forth below. These services shall be performed in accordance with this SOW and the terms and conditions specified in the Customer Master Services Agreement (CMSA URL) at http://www.dell.com/downloads/global/services/Cust_Mstr_Srvc_Agmt.pdf (the "Agreement"). Dell will perform the services described in this SOW on a fixed fee bid basis. Neither Dell nor its representatives, employees, contractors and/or subcontractors take responsibility for, nor are they liable for, any decisions made in the development of any systems, products, or software solutions that are made by, or for, Customer, or by employees or other representatives, contractors and/or subcontractors of Customer.

Confidentiality: All information supplied to City of Atlanta Georgia for the purpose of this proposal is to be considered Dell confidential.

Backup Solution for Virtual Environment and VMware Health Check

1.0 Overview and Shared Objectives

- VCB implemented on a physical machine to be able to backup entire VM environment
- Backup jobs created for portion of the environment (20 VMs)
- Restore of VM POC
- File level backup demonstration
- Patch the ESX environment to the highest level
- Create a test and development environment for VM
- Evaluate storage environment
- Load balance HBAs on ESX servers
- Monitor LUN usage. Implement Storage VMotion plugin and migrate VMs to different LUNs

Dell agrees to deliver to Customer the Services described in Section 3 herein.

2.0 Project Scheduling

This project is estimated to take 4 weeks with 1 week utilizing two consultants.



3.0 Project Scope and Definition

For successful completion of the Services, Dell will perform the tasks in unique phases as follows:

Summary of Activities:

1. VCB implemented on a physical machine to be able to backup entire VM environment
2. Backup jobs created for portion of the environment (20 VMs)
3. Restore of VM POC
4. File level backup demonstration
5. Upgrade the ESX environment to the highest level
6. Load balance HBAs on ESX servers
7. Set up a test/development environment
8. Storage Environment Overview and Status
9. Monitor LUN usage. Implement Storage VMotion plug-in and migrate VMs to different LUNs

Key Service Steps:

1. VCB 3 Weeks
2. Health Check 1 Week
3. Storage Environment 1 Week
 - o Consolidate 2 racks with Celerras into the 2 racks for the Centeras.
 - o Do a basic storage overview of the existing environment
 - o Develop a status of all storage and make recommendations

As used in this SOW, "Knowledge Transfer", "Demonstrations" and "Documentation", and all references thereto, and the pricing quoted herein specifically exclude any Dell Training and Certification Services. Knowledge Transfer outlines only an informal transfer of basic knowledge of the Dell services from the on-site Dell engineer to Customer's local contact or IT representative. Dell Training and Certification Services offerings are available by Customer subject to a separate price quote.

4.0 Deliverables

The following is a list of deliverables that will be provided to Customer under this SOW subject to time authorized through this SOW. If this SOW includes a not-to-exceed hour limit that is not sufficient for completion of the deliverable list, more time for completion will require Customer authorization via the Change Control process described in Section 6. Dell shall not be liable for completion of deliverables if Customer does not authorize such additional time.

Deliverable	Description	Method of Delivery
VCB Knowledge transfer		PDF



Health Check modifications and recommendations		PDF
Storage Environment Overview and recommendations		PDF

5.0 Assumptions and Customer Responsibilities

Assumptions:

Dell may make certain assumptions while specifying the Services and deliverables detailed in this SOW. It is the Customer's responsibility to identify any incorrect assumptions or take immediate action which will make all of Dell's assumptions correct. Dell has made the following specific assumptions while specifying the Services detailed in this SOW:

1. If the assumptions used to develop the SOW are found to be incorrect, the parties agree to meet and negotiate, in good faith, equitable changes to the SOW, Service Levels and/or Fee Schedule, as appropriate.
2. The prices for the Services are based on Customer's environment as known by Dell at the time of execution of this SOW. If the volumes, consumption factors or requirements change by +/- five (5%) percent, Dell will adjust the pricing to reflect these changes.
3. Dell's pricing does not include VAT or applicable local taxes.
4. The Services and any necessary travel associated with the Services will be conducted during normal business hours (Monday through Friday, between 8 a.m. and 6 p.m. local Customer time).
5. Dell reserves the right to perform portions of the work remotely according to a schedule mutually agreed to by both Customer and Dell.
6. A typical schedule involves working remotely at least one business day per week to complete deliverables and/or any applicable documentation. Additional fees may apply for travel/Services outside of this timeframe.
7. This SOW includes travel to one domestic location(s) within the continental United States as detailed in this SOW. Any additional travel to other locations is considered out of scope and will require the approval of Customer via the change control process detailed in this SOW.
8. Dell is not responsible for resolving compatibility or other issues that cannot be resolved by the manufacturer or for configuring hardware or software in contradiction to the settings supported by the manufacturer.
9. Dell is not responsible for project or Service delivery delays caused by Customer facility or personnel challenges.
10. Completing transition within the agreed timeframe is contingent upon Dell receiving the necessary Customer information and gaining access to the necessary Customer resources, personnel, and facilities in a timely manner.
11. Dell's pricing does not assume the assumption of any Customer or third party personnel, hardware, software, equipment or other assets currently utilized in the Customer's operating environment



12. Dell reserves the right to sub-contract portions or all of the requested Services.

Customer Responsibilities:

Both Customer and Dell are responsible for collaborating on the execution of the Services. Dell's responsibilities have been set forth elsewhere in this SOW. Customer agrees generally to cooperate with Dell to see that the Services are successfully completed. Customer agrees to the following assigned responsibilities:

1. Prior to the start of this SOW, Customer will indicate to Dell in writing a person to be the single point of contact, according to project plan, to ensure that all tasks can be completed within the specified time period. All Services communications will be addressed to such point of contact (the "Customer Contact"). Failure to do so might result in an increase in project hours and/or length in schedule.
2. Customer will provide technical points-of-contact, who have a working knowledge of the enterprise components to be considered during the Services ("Technical Contacts"). Dell may request that meetings be scheduled with Technical Contacts.
3. The Customer Contact will have the authority to act for Customer in all aspects of the Service including bringing issues to the attention of the appropriate persons within Customer's organization and resolving conflicting requirements.
4. The Customer Contact will ensure that any communication between Customer and Dell, including any scope-related questions or requests, are made through the appropriate Dell Project Manager.
5. The Customer Contact will provide timely access to technical and business points of contact and required data/information for matters related to the scope of Service.
6. The Customer Contact will ensure attendance by key Customer contacts at Customer meetings and deliverable presentations.
7. The Customer Contact will obtain and provide project requirements, information, data, decisions and approvals within one working day of the request, unless both parties agree to a different response time.
8. Customer may be responsible for developing or providing documentation, materials and assistance to Dell and agrees to do so in a timely manner. Dell shall not be responsible for any delays in completing its assigned tasks to the extent that they result from Customer's failure to provide such timely documentation, materials and assistance.
9. The Customer Contact will ensure the Services personnel have reasonable and safe access to the Project site, a safe working environment, an adequate office space, and parking as required.
10. Customer will inform Dell of all access issues and security measures, and provide access to all necessary hardware and facilities.
11. Customer is responsible for providing all hardware, software, internet access, and facilities for the successful completion of the Services. Facilities and power must meet Dell's requirements for the products and Services purchased.
12. Customer agrees to complete a customer satisfaction survey.



Data Backup

- Customer will complete a backup of all existing data and programs on affected systems prior to Dell arriving at the location to deliver this Service. **DELL WILL HAVE NO LIABILITY FOR LOSS OR RECOVERY OF DATA OR PROGRAMS.**

6.0 Change Control Process

The "Change Control Process" is the process that governs changes to the scope of the Services during the Services term. The Change Control Process will apply to new Services components and to enhancements of existing Services components.

A written "Change Order" will be the vehicle for communicating any desired changes to the Services. It will describe the proposed change to Services scope, pricing, resources, tasks, and deliverables; the reason for the change; related assumptions and Customer responsibilities; and the schedule and price impacts of the change. The Dell Project Manager will draft the Change Order document based on discussions with Customer and Dell team. Only changes included in a Change Order signed by both Customer and Dell will be implemented.

In some cases, a Change Order will authorize Dell to study the impacts that a proposed change will have in terms of required changes to Services scope, schedule, and price. If, upon completion of the study, Customer agrees to proceed with an identified scope change, the Dell Project Manager will draft a separate Change Order to detail the specifics associated with that change.

7.0 Dell Personnel Skills and Qualifications

Dell, will, at its sole discretion, determine the number of personnel and the appropriate skill sets necessary to complete the Services. Customer understands that Dell resources may include employees of Dell and/or a service provider or subcontractor to Dell. Dell personnel may work on-site at Customer location or off-site at a Dell or other location as determined by the needs of the Services and by specific agreement of the Customer project manager. Dell has identified the following initial resource levels for these Services. Key responsibilities for the resources are identified below.

Virtualization Consultant

- Provide technical direction and expertise
- Understand server architecture, technology and product requirements
- Oversee day-to-day execution of tasks
- Coordinate with Project Manager and Executive Sponsor to ensure barriers are removed
- Develop and assigns tasks

Storage Consultant

- Provide technical direction and expertise
- Understand storage architecture, technology and product requirements
- Oversee day-to-day execution of tasks
- Coordinate with Project Manager and Executive Sponsor to ensure barriers are removed
- Develop and assigns tasks



8.0 Payment Criteria

Service Fees:

Fixed Fee: Payment for Services is a Fixed Fee of US \$38,537.

Invoice/Payment Terms: Invoice for Services will be issued upon receipt of Customer signature of this SOW. Payment is due thirty (30) days from date of invoice.

Expenses: Expenses are included in the Fixed Fee price. Unless the scope changes, Dell will not charge any additional expenses in connection with delivering the Services without the express written consent of Customer. Additional expenses include Service related expenses including actual, reasonable and necessary travel and living expense.

Scope Changes: Additional fees may apply if Customer changes or expands the scope of the Services. Any additional work that is required outside the scope of this SOW requires written approval by Customer and Dell as described in the Change Control Process detailed in Section 6 of this document.

Services Scheduling: Services may not be scheduled or commenced until the Purchase Order (if any) and signed SOW are received by Dell. Upon receipt of a signed SOW and Purchase Order, a Dell Project Manager will typically contact you within 7 business days to begin Services scheduling. Services Scheduling will be based upon Customer's schedule preferences/requirements and the availability of required resources.

Please fax a copy of your Purchase Order and this signed SOW (with pages in full) to 512-283-7899, Attention: Dell – Intake Manager. Purchase Order Amount should include estimated expenses if they are billable.

9.0 Termination

Customer may terminate this SOW for convenience upon providing Dell with thirty (30) days written notice. Upon any termination of this SOW or the associated Agreement, Customer shall pay all of Dell's unpaid fees and out-of-pocket expenses accrued through the effective date of such termination. If Customer fails to perform any payment obligations hereunder and such failure remains un-remedied for fifteen (15) days, Dell may suspend its performance until payment is received or terminate this SOW and the associated Agreement upon written notice.

10.0 Order of Precedence

This SOW, together with the Purchase Order (if any) and the Agreement, states all of the rights and responsibilities of, and supersedes all prior and contemporaneous oral and written communications between Dell and Customer regarding this Service. The use of pre-printed forms, such as Purchase Orders, will be for convenience only, and all pre-printed terms and conditions stated on such forms will not apply to this Agreement. Should a conflict arise between the terms of the Purchase Order, SOW and Agreement, the following order of precedence shall be followed: first, the SOW, second the Agreement, and third the Purchase Order (if any); provided, however, that any terms and conditions printed on the Purchase Order shall not apply.



11.0 Signature

This SOW is only valid if signed within 30 days from 12/19/2008. Please fax a copy of your Purchase Order and this signed SOW (with all pages in full) to 512-283-7899, Attention: Dell – Intake Manager.

Atlanta, GA	Dell Marketing L.P.
By:	By:
Print Name:	Print Name:
Title:	Title:
Date:	Date:

Summary

Dell looks forward to broadening our relationship with Atlanta, GA, and working to deliver a complete Enterprise Services solution. Our mandate is to continuously acquire, develop, and integrate the right people, processes and tools for Atlanta, GA. Dell has, and continues to make, significant investments in the people, products and systems necessary to support our unwavering commitment to excellence in service delivery to our customers.

The Dell Team is aware of the challenges Atlanta, GA faces with its computing and enterprise environment. Our solutions team has been mindful of this throughout the development of our solution and response for Atlanta, GA. If the Atlanta, GA review team notes any details that need clarification in our response, we encourage Atlanta, GA to contact your dedicated Account Executive.

We want to express our thanks to Atlanta, GA for the opportunity to provide this enterprise services solution. Our solutions delivery team and executives are convinced that we can provide Atlanta, GA with not only the capabilities required for successful operation of your current technology and business practices, but also the resources and expertise for future needs.



Contract Summary

Customer	City of Atlanta Georgia Customer Number: 617814 Contact Name: Phone: Email:	
Date	12/19/2008	
Dell Services Solutions Architect Contact	Brett Vickers Title: GICS Dell Infrastructure Consulting Services Phone: 7275100050 Email: Brett_Vickers@Dell.com	
Customer Billing Contact	City of Atlanta 23 Claire Dr Atlanta, GA 30315 (404) 622-7681	
Dell Segment Contact	Michael Hingson Phone: 404-386-8125 Email: Michael_Hingson@dell.com	
Location Where Work Will Be Performed	23 Claire Dr Atlanta, GA 30315	
DELL SKU Number, If Applicable		Quantity:
Dell Opportunity Number	617814	
NDA #		
Contract Number/Code #		



Guns, Pistols, Rifles, Shotgun	Summary	NIGP	BID	10-01-2005	03-31-2010	SWC50673 (PS 8.8)	Buyer
Herbicides/Agents	Summary	NIGP	BID	10-31-2008	10-30-2010	SWC90786	Buyer
Hospital and Medical Supplies	Summary	NIGP	N/A	10-01-2008	09-30-2009	SWC90787	Buyer
IT Hardware, Standard Configurations, WSCA	Summary	NIGP	N/A	07-01-2000	08-31-2009	SWC070766 (PS 8.8)	Buyer
IT Staffing - Temporary - VMS	Summary	NIGP	BID	07-01-2007	06-30-2010	SWC-070768 (PS 8.8)	Buyer
IT, Software	Summary	NIGP	BID	07-01-2006	09-30-2009	SWC070764 (PS 8.8)	Buyer
Influenza Virus, Vaccine	Summary	NIGP	N/A	07-01-2005	12-31-2010	SWC50526 (PS 8.8)	Buyer
Lamps, Ballasts & Fixtures	Summary	NIGP	N/A	07-01-2009	06-30-2011	SWC 90803	Buyer
Law Enforcement Equipment (GSA Schedule 84)	Summary	NIGP	N/A	06-25-2009	06-30-2011	SWC90807	Buyer
MRO - *Non-Mandatory-Home Depot Building Supplies	Summary	NIGP	N/A	01-01-2009	01-01-2010	SWC-90792	Buyer
MRO - Industrial Supplies	Summary	NIGP	N/A	01-01-2006	11-30-2009	SWC60741 (PS 8.8)	Buyer
MRO - Maintenance, Repair and Operations Supplies	Summary	NIGP	N/A	02-15-2008	11-30-2011	SWC080777	Buyer
Mail Equipment	Summary	NIGP	BID	02-28-2009	02-26-2010	SWC90791	Buyer
Mail Presort Barcode Contract	Summary	NIGP	BID	07-01-2004	12-31-2009	SWC40649 (PS 8.8)	Buyer
Microscopes and Accessories	Summary	NIGP	N/A	09-01-2001	06-30-2010	SWC10525 (PS 8.8)	Buyer
Milk, Ice Cream and Related Products (Regional).	Summary	NIGP	BID	07-01-2005	09-30-2010	SWC57518 (PS 8.8)	Buyer
Mowers, Lawn and Garden	Summary	NIGP	BID	12-02-2007	12-01-2009	SWC080775	Buyer
Office Supplies	Summary	NIGP	N/A	05-22-2009	08-01-2010	SWC 090805	Buyer
Paint, Interior/Exterior and Associated Supplies	Summary	NIGP	N/A	03-15-2009	03-14-2012	SWC90794	Buyer
Paper, Personal	Summary	NIGP	BID	06-01-2005	05-31-2010	SWC50241 (PS 8.8)	Buyer
Petroleum Products, Gasoline & Fuel Oil	Summary	NIGP	BID	12-01-2004	10-31-2009	SWC40219 (PS 8.8)	Buyer
Petroleum Products; Ultra Low Sulfur Diesel Fuel	Summary	NIGP	BID	03-01-2005	10-31-2009	SWC50754 (PS 8.8)	Buyer
Petroleum, Liquid Gas (LP) - Regional	Summary	NIGP	N/A	07-15-2009	07-15-2011	SWC-90810	Buyer
Petroleum, Weekly Report	Summary	NIGP	BID	07-01-2003	12-31-2008	SWC20448	Buyer
Purchasing Card Program				07-01-	06-30-	SWC50755	

Statewide Information Sheet

Statewide Contract Number	SWC-070764	NIGP Code	Use 5, 10 or 13 digit NIGP code listed on Item Schedule
Name of Contract	IT Software, Computer		
Effective Date	July 1, 2009	Expiration Date	July 31, 2009
Contract Table of Contents			
Vendors Awarded	1	Contract Information:	14 Pages
Contract Information for Vendor			Page Number
<u>Dell Marketing, LP</u>			2
Additional Contract Information			
<u>Changes/Renewals/Extensions</u>			3
<u>Item Schedule</u>			4
<u>Ordering Instructions</u>			11
<u>DOAS Issuing Officer for the State</u>			15

Vendor Information Sheet

Vendor Name: Dell Marketing, LP

Contract Information			
Statewide Contract Number		SWC-070764	
PeopleSoft Vendor Number		0000015689	Location Code 001
Vendor Name & Address			
Dell Marketing, LP One Dell Way, MS RR8-35 Round Rock, TX 78682 FEI: 74-2616805			
Contract Administrator			
Rebecca Frazier Phone: 800-274-1550, ext. 7232753 Georgia_Software@Dell.com		Terri Green Phone: 800-274-1550, ext 7286747 Georgia_Software@Dell.com	
Contact Details			
Ordering Information		See <u>ORDER STATUS</u> under specifications.	
Remitting Information		See <u>ORDER STATUS</u> under specifications.	
Delivery Days		See <u>SHIPPING AND DELIVERY</u> under specifications.	
Discounts		Bid offer does include a cash discount.	
Payment Terms		Net 30 Days	
Bid Offer includes		State and Local Government	
Acceptable payment method		Dell accepts a wide variety of payment methods (Visa, MasterCard and Discover).	

Changes/Renewals/Extensions

This contract has been extended for one (1) month at the same price, terms and conditions.

Effective Date July 1, 2009

Expiration Date July 31, 2009

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From: Aimee_Ballenger@Dell.com [mailto:Aimee_Ballenger@Dell.com]

Sent: Thursday, July 09, 2009 1:52 PM

To: Booth-Comer, Toni

Subject: FW: Extension of Georgia Statewide Software Contract

Hi Toni,

Please see below extension. We do not have the formal docs just yet.

Thank you,

Aimee Ballenger | Dell Software and Peripherals | State and Local Gov't, Education
Atlanta, GA

770-313-9291 Cell | 847.465.3277 fax | aimee_ballenger@del.com

DELL ASAP
SOFTWARE

CONFIDENTIALITY NOTICE: This e-mail message, including any attachments, is for the sole use of the intended recipient(s) and may contain confidential or proprietary information. Any unauthorized review, use, disclosure or distribution is prohibited. If you are not the intended recipient, immediately contact the sender by reply e-mail and destroy all copies of the original message.

From: Eason, Elizabeth

Sent: Monday, June 29, 2009 6:54 PM

To: Ballenger, Aimee

Cc: Wirpsa, Brian

Subject: Extension of Georgia Statewide Software Contract

Aimee:

This email confirms that the State of Georgia hereby agrees to extend the Statewide Software Contract with Dell SW070764 for the period July 1, 2009, to September 30, 2009. The State would like to explicitly reserve the right to extend for additional three-month periods during FY2010.

I will post a Notice of Award Amendment on Wednesday July 1, 2009, confirming this extension. I can also provide a formal contract amendment for signature on Wednesday if you like.

Please let me know if you need additional documentation to confirm this.

Thank you very much for your assistance.

Elizabeth Eason

Category Manager - IT
Strategic Sourcing
Department of Administrative Services
404-657-6877 phone
770-357-7135 fax
elizabeth.eason@doas.ga.gov
www.doas.ga.gov

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Lane, Kathleen

From: Booth-Corner, Toni
Sent: Monday, July 13, 2009 5:57 AM
To: Lane, Kathleen
Subject: Re: Extension of Georgia Statewide Software Contract VMware

I thought so. I believe that all is ready for Dan for this Tues and Wed legislation. Can you have this VM Ware ready for submission today?
Also, is there any preparations we need to talk about or do for Allison's meeting on tomorrow?

Pls let me know

Toni

From: Lane, Kathleen
To: Booth-Corner, Toni; Hinton, Angela
Cc: Johnson, Jeremy; Russ, Francois; Thompson, Lynn
Sent: Fri Jul 10 11:45:58 2009
Subject: Re: Extension of Georgia Statewide Software Contract

I was confused I thought we were talking about Motorola.

From: Booth-Corner, Toni
To: Lane, Kathleen; Hinton, Angela
Cc: Johnson, Jeremy; Russ, Francois; Thompson, Lynn
Sent: Fri Jul 10 11:34:15 2009
Subject: Re: Extension of Georgia Statewide Software Contract

No, not Martin dear. That is a Kathy and/or Angela question. Francois sent us the SOW and quote (from Jeremy). If the contract is okay (from what Aimee sent), then you should have it.

Oh by the way, see Sterling's email on yesterday about the new software funding line or something to that affect (involving Comsquared--- thus a the subst not our fault). Budget/finance changed funding line numbers since we entered our budget.

Let me know

Thanks
Toni

From: Lane, Kathleen
To: Booth-Comer, Toni; Hinton, Angela
Cc: Johnson, Jeremy; Russ, Francois
Sent: Fri Jul 10 11:25:32 2009
Subject: Re: Extension of Georgia Statewide Software Contract

That's a Kathy and Angela or Martin question. I can get the Draft done provided I have what I need as far as documentation goes.

From: Booth-Comer, Toni
To: Hinton, Angela; Lane, Kathleen
Cc: Johnson, Jeremy; Russ, Francois
Sent: Fri Jul 10 10:41:02 2009
Subject: RE: Extension of Georgia Statewide Software Contract
Okay, thanks.

Kathleen, will you be able to get this done and to COS and DOP before deadline next week?

Thanks,

Toni Booth-Comer
Business Manager
City of Atlanta
Department of Information Technology
404-330-6110 main
404-330-6417 direct line
404-546-8385 e-fax

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From: Hinton, Angela
Sent: Thursday, July 09, 2009 4:19 PM
To: Booth-Comer, Toni; Lane, Kathleen
Cc: Johnson, Jeremy; Russ, Francois
Subject: RE: Extension of Georgia Statewide Software Contract

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That's fine. Please make sure to "paper" the file with a copy and upload it into ContractLogix.

Angela M. Hinton

St. Assistant City Attorney
City of Atlanta - Law Dept.

68 Mitchell St., SW

Suite 4100

Atlanta, GA 30303

Dept. (404) 330-6400

Direct (404) 330-6499

Fax (404) 658-6894

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From: Booth-Corner, Toni

Sent: Thursday, July 09, 2009 2:09 PM

To: Lane, Kathleen; Hinton, Angela

Cc: Johnson, Jeremy; Russ, Francois

Subject: FW: Extension of Georgia Statewide Software Contract

Will this work?

Toni Booth-Corner

Business Manager

City of Atlanta

Department of Information Technology

404-330-6110 main

404-330-6417 direct line

404-546-8385 e-fax

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Kathleen Lane

Contact Number: 404-335-1983

Originating Department: Department of Information Technology

Committee(s) of Purview: Finance/Executive Committee

Chief of Staff Deadline: August 18, 2009

Anticipated Committee Meeting Date(s): September 1 & 2, 2009

Anticipated Full Council Date: September 8, 2009

Legislative Counsel's Signature: [Signature]

Commissioner Signature: [Signature]

Chief Procurement Officer Signature: [Signature]

CAPTION

A RESOLUTION AUTHORIZING THE MAYOR OR HER DESIGNEE TO ENTER INTO A COOPERATIVE PURCHASING AGREEMENT PURSUANT TO SECTION 2-1601 ET. SEQ. OF THE CITY OF ATLANTA CODE OF ORDINANCES, UTILIZING THE STATE OF GEORGA CONTRACT #SW070764 WITH DELL MARKETING L.P., FOR THE PURCHASE OF CONSULTING SERVICES TO OPTIMIZE THE CITY OF ATLANTA'S VIRTUAL SERVER ENVIRONMENT ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY IN AN AMOUNT NOT TO EXCEED THIRTY-EIGHT THOUSAND, FIVE HUNDRED THIRTY-SEVEN DOLLARS AND TWENTY-TWO CENTS (\$38,537.22); ALL CONTRACTED WORK SHALL BE CHARGED TO AND PAID FROM FUND, DEPARTMENT ORGANIZATION AND ACCOUNT NUMBER 1001 (GENERAL FUND) 050211 (IT NETWORK) 5213001 (CONSULTING/PROFESSIONAL SERVICES (TECHNICAL)) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEM); AND FOR OTHER PURPOSES.

Mayor's Staff Only

Received by CPO: _____

(date)

Received by LC from CPO: _____

(date)

Received by Mayor's Office: _____

(date)

Reviewed by: _____

(date)

Submitted to Council: _____